

THE EIGHTH  
INTERNATIONAL

# Pharmaceutical Compliance Congress and Best Practices Forum

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Global Health Care, LLC

May 5 – 7, 2014

Conrad Dubai  
Dubai, United Arab Emirates



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& Internet  
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See page 2

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FORUM

**Special registration discounts  
available for ETHICS/PCF/IFPMA/  
EFPIA/PhRMAG/OPPI/USIBC members.**  
See page 11.

**Preceded by two  
preconference events:**

**IFPMA CODE WORKSHOP  
AND ETHICAL PROMOTION  
ROUNDTABLE and  
IFPMA/PhRMAG MEA  
COMPLIANCE ROUNDTABLE**

Please see insert for more information.

**THE CONGRESS WILL FEATURE:**

- EU Compliance Developments with Special Reports from CEE, MEA and India,
- A Focus on new Pharma Business Models Resulting in new Compliance and Ethics Challenges,
- An IFPMA Code Workshop and Ethical Promotion Roundtable on Sunday, May 4, 2014,
- And a Middle East/Africa (MEA) Regional Compliance Roundtable on the Morning of Monday, May 5, 2014 — Sponsored by IFPMA and Pharmaceutical Research and Manufacturers Association, Gulf (PhRMAG)



**KEYNOTE ADDRESS BY:**

**Jane Griffiths, PhD**, Company Group Chairman, Europe, Middle East and Africa (EMEA), Janssen EMEA; Chairman, EFPIA Executive Committee; Chairman, PhRMA Europe Committee, Booker, Buckinghamshire, UK



**CONGRESS CO-CHAIRS:**

**Ann Beasley Bacon**, Senior Vice President and Chief Compliance Officer, Biogen Idec; Board Member and Co-chair, Strategic Committee, International Society of Healthcare, Ethics and Compliance Professionals (ethics), Zug, Switzerland



**Dr. Michael Bartke**, Director, Compliance Management, DAIICHI SANKYO EUROPE GmbH; Co-chair, EFPIA Compliance Workgroup, Munich, Germany



**Dominique Laymand**, Vice President, Compliance and Ethics EMEA (Europe, Middle-East, Africa, Russia and Turkey), Bristol-Myers Squibb; President, International Society of Healthcare, Ethics and Compliance Professionals (ethics), Paris, France



**Roeland Van Aelst**, Vice President, Health Care Compliance, Medical Devices and Diagnostics, EMEA-C, HCC&P, Johnson & Johnson; Board Member and Co-chair, Strategic Committee, International Society of Healthcare, Ethics and Compliance Professionals (ethics); Chairman, EUCCOMED Compliance Network, Brussels, Belgium

**THE FOLLOWING PLENARY SESSIONS:**

- Congress Vision and Overview
- MEA Compliance Best Practices Overview
- India Compliance Best Practices Overview
- Global Transparency Regulatory Update Roundtable
- Communicating with Health Care Professionals re Participation in Transparency Programs
- The Perspectives of Leading NGOs re Pharma Ethical and Compliance Regimes
- Medical Device Compliance and Ethics Issues Update
- Emerging Compliance Issue: R&D, Clinical Trials, Post Marketing Studies and Publications
- Emerging Compliance: Market Access, Pricing, Reimbursement and Tendering
- Emerging Compliance Issue: Medical Education and the Thin Line between Information and Promotion
- Roundtable on Current Challenges and New National Anticorruption Initiatives
- The Role of Ethics in the Compliance Decision Making Process
- The Worldwide Enforcement Environment for Pharma and Medical Devices
- Transforming the Compliance Profession
- Global Compliance Code Update

**AND THE FOLLOWING MINI-SUMMITS:**

- Training on Compliance and Ethics Basics I
- Annual MEA Compliance and Ethics Update
- Global Compliance Auditing and Monitoring Best Practices
- R&D, Clinical Trials, Transparency, Post Marketing Studies and Publications
- Advanced Issues in Global Transparency, Disclosure and Aggregate Spend Compliance
- Training on Compliance and Ethics Basics II
- Indian Compliance Best Practices Roundtable
- Medical Education and the Thin Line between Information and Promotion
- Global Fair Market Value Update
- Congresses and the Realities of Cross-border Confluence
- Training on Compliance and Ethics Basics III
- Annual Central and Eastern Europe Compliance Update
- Lessons from the Global Medical Device Sector Compliance Issues
- Advanced Issues in Global Anticorruption Compliance
- Public Procurement, Tendering, Reimbursement and Pricing Update
- Managing the Compliance Function being both Small and Global
- Turkish Compliance Roundtable
- Using Data Analytics and Going Beyond Policy Compliance
- A Sustainable Approach to Meet EFPIA Transparency Requirements

**CONTINUING EDUCATION CREDITS:**

**Compliance Professionals:** Approved for up to 18.4 Compliance Certification Board CCB Credits.

**Accounting Professionals:** Approved for up to 19 NASBE CPE credits

**Attorneys:** The Congress is currently pending approval to offer California, Pennsylvania and Texas MCLE Credit.

The first international Pharmaceutical Compliance Congress and Best Practices Forum was held in Brussels in June 2007 to bring together company compliance professionals, regulators, lawyers, and consultants working in this interesting and expanding field. The purpose was to hold a truly global conference, addressing the key issues of the day. The first international conference agenda was mainly developed by company compliance professionals around topics that they wanted to know more about, which is one of the great strengths of these conferences and continues to be one of their key features.

In addition to Brussels, other international conferences have been held in Paris (2008), Rome (2009), Berlin (2010), Istanbul (2011), Budapest (2012) and Madrid (2013). Over the years the international conference agendas have developed to focus particular streams on the European Union (EU), Central and Eastern Europe (CEE), and Middle East and Africa (MEA), in addition to plenary sessions on global topics. The 2014 conference continues this trend.

In 2014 the Eighth International Pharmaceutical Compliance Congress and Best Practices Forum will address the leading pharmaceutical and medical device ethics and compliance issues in the European Union (EU) and include updates from Central and Eastern Europe (CEE), the Middle East and Africa (MEA) and India. The Congress will focus on the following New Business Models and New Compliance Challenges:

- **Changing Business Models:**
  - Context:
    - Rising Costs
    - Decline of Blockbuster Model
    - Rise of Specialty Care/Biologics
  - Industry Trends:
    - Consolidation
    - Patent Cliff
    - Mature Markets
    - Growth of Emerging Markets
    - Diversification into Diagnostics and Devices, Generics and Consumer Health
    - More Partnerships, Collaborations, and Licensing Agreements
    - Old Model Centered on Company/HCP Relationship
    - New Model in US; ACA; Increased Governmental Funding and Negotiations with Insurers
    - New Model Globally; Negotiation with Government
    - Emerging of Comparative Effectiveness Research
- **New Ethics and Compliance Issues Arise around:**
  - Market Access; Affordability; Infrastructure and Knowledge in Emerging Markets; Limiting Health Care Systems
  - Managing Third Party Relations; Increased Risk; Less Transparency
  - Pricing and Reimbursement; Conditional upon Post Marketing Confirmation of Effectiveness
  - Tendering
  - R&D; Clinical Trials; Publications
  - Medical Education
  - New National Anticorruption Initiatives
  - Proliferation of Transparency Initiatives
  - The Role of Compliance Codes

In 2013 the new International Society of Healthcare Ethics and Compliance Professionals (ethics) has become the Congress sponsor and the Pharmaceutical Compliance Forum (PCF) has become the Congress co-sponsor.

## WHO SHOULD ATTEND:

- Pharmaceutical Manufacturers
- Generic Pharmaceutical Manufacturers
- Medical Device Manufacturers
- Site Management Organizations
- Clinical Research Organizations
- Management Companies
- Wholesale, Retail, Mail Order and Internet Pharmacies
- Health Care Regulators and Policy Makers
- Pharmaceutical and Health Care Executives and Board Members
- Regulatory and Compliance Professionals
- Medical Directors
- Physicians and other Health Care Professionals
- Pharmacists
- Food and Drug Law Attorneys
- Health Care Attorneys and In-house Counsel
- Compliance Officers
- Privacy Officers
- Ethics Officers and Corporate Social Responsibility Personnel
- Pharmaceutical Consultants
- Investment Bankers
- Venture Capitalists
- Health Services Researchers and Academics
- Auditors
- Promotion Signatories/ Approvers
- Risk Management Personnel
- Governmental Policy Makers and Regulators

## SPONSOR:



INTERNATIONAL SOCIETY OF HEALTHCARE ETHICS AND COMPLIANCE PROFESSIONALS (ETHICS) is a new professional Society established in 2012 currently comprised of around 50 members, all active in major pharma and medical device companies. ETHICS intends to become the reference professional society for ethics and compliance practitioners in the healthcare sector with the ultimate goal to contributing to the professional development of individuals and the success of ethics and compliance organizations.

## CO-SPONSOR:



THE PHARMACEUTICAL COMPLIANCE FORUM (PCF), [www.pharmacomplianceforum.org](http://www.pharmacomplianceforum.org), is a coalition of senior compliance professionals and legal counsel from more than 50 of the largest research-based pharmaceutical manufacturers. The PCF was founded in early-1999 by compliance professionals from the pharmaceutical industry to promote effective corporate compliance programs. The members meet twice a year, for two days, focusing on open and informal sharing of compliance information, best practices, and current developments in the field, and sponsors a three-day compliance congress each Fall.

## REGISTRATION DISCOUNTS AVAILABLE TO ASSOCIATION MEMBERS:

- International Society of Healthcare Ethics and Compliance Professionals (ethics)
- Pharmaceutical Compliance Forum (PCF)
- International Federation of Pharmaceutical Manufacturers & Associations (IFPMA)
- European Federation of Pharmaceutical Industries and Associations (EFPIA)
- Pharmaceutical Research and Manufacturers Association, Gulf (PhRMAG)
- Organization of Pharmaceutical Producers of India (OPPI)
- US India Business Council (USBIC)

## PARTICIPATION OPTIONS

### TRADITIONAL ONSITE ATTENDANCE

Simply register, travel to the conference city and attend in person.

PROS:  
subject matter immersion;  
professional networking opportunities; faculty interaction.



Onsite

### LIVE AND ARCHIVED INTERNET ATTENDANCE

Watch the conference in live streaming video over the Internet and at your convenience at any time 24/7 for six months following the event.

The archived conference includes speaker videos and coordinated PowerPoint presentations.

PROS:  
Live digital feed and 24/7 Internet access for the next six months; accessible in the office, at home or anywhere worldwide with Internet access; avoid travel expense and hassle; no time away from the office.



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The International Pharma Congress will be preceded by two preconference events:  
**IFPMA CODE WORKSHOP AND ETHICAL PROMOTION  
 ROUNDTABLE** and **IFPMA/PhRMAG MEA COMPLIANCE  
 ROUNDTABLE**  
*Please see insert for more information.*

**MONDAY, MAY 5, 2014**

**INTERNATIONAL PHARMA CONGRESS DAY I: OPENING  
 PLENARY SESSION — NEW BUSINESS MODELS  
 DRIVING NEW ETHICS AND COMPLIANCE CHALLENGES**

**1:00 pm Welcome**



**Nabil Daoud, MA**, Vice President and Area Director, TMEA-CIS, Eli Lilly;  
 Chair, MEA Regional Ethics Group (LERB), Dubai, United Arab Emirates

**1:10 pm International Pharma Congress Vision and  
 Overview: New Business Models and New  
 Compliance Challenges**

Changing Business Models:

- Context:
  - Rising Costs
  - Decline of Blockbuster Model
  - Rise of Specialty Care/Biologics
- Industry Trends:
  - Consolidation
  - Patent Cliff
  - Mature Markets
  - Growth of Emerging Markets
  - Diversification into Diagnostics and Devices, Generics and Consumer Health
  - More Partnerships, Collaborations, and Licensing Agreements
- Old Model Centered on Company/HCP Relationship
- New Model in US; ACA; Increased Governmental Funding and Negotiations with Insurers
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New Ethics and Compliance Issues Arise around:

- Market Access; Affordability; Infrastructure and Knowledge in Emerging Markets; Limiting Health Care Systems
- Managing Third Party Relationships; Increased Risk; Less Transparency
- Pricing and Reimbursement; Conditional upon Post Marketing Confirmation of Effectiveness
- Tendering
- R&D; Clinical Trials; Publications
- Medical Education
- New National Anticorruption Initiatives
- Proliferation of Transparency Initiatives
- The Role of Compliance Codes



Overview  
**Brian Riewerts**, Principal, Global Governance, Risk and Compliance Leader, Pharmaceutical and Life Sciences Advisory, PwC, Baltimore, MD, USA



Commentary  
**Ann Beasley Bacon**, Senior Vice President and Chief Compliance Officer, Biogen Idec; Board Member and Co-chair, Strategic Committee, International Society of Healthcare, Ethics and Compliance Professionals (ethics), Zug, Switzerland (Co-chair)



**Dr. Michael Bartke**, Director, Compliance Management, DAIICHI SANKYO EUROPE GmbH; Co-chair, EFPIA Compliance Workgroup, Munich, Germany (Co-chair)



**Dominique Laymand**, Vice President, Compliance and Ethics EMEA, (Europe, Middle-East, Africa, Russia and Turkey), Bristol-Myers Squibb; President, International Society of Healthcare, Ethics and Compliance Professionals (ethics), Paris, France (Co-chair)



**Roeland Van Aelst**, Vice President, Health Care Compliance, Medical Devices and Diagnostics, EMEA-C, HCC&P, Johnson & Johnson; Board Member and Co-chair, Strategic Committee, International Society of Healthcare, Ethics and Compliance Professionals (ethics); Chairman, EUCOMED Compliance Network, Brussels, Belgium (Co-chair)

**1:45 pm**

**Gabor Danielfy Memorial Keynote Address**



**Jane Griffiths, PhD**, Company Group Chairman, Europe, Middle East and Africa (EMEA), Janssen EMEA; Chairman, EFPIA Executive Committee; Chairman, PhRMA Europe Committee, Booker, Buckinghamshire, UK

**2:15 pm**

**MEA Compliance Best Practices Overview**

(For greater detail please attend related Mini Summit II.)



**Nabil Daoud, MA**, Vice President and Area Director, TMEA-CIS, Eli Lilly; Chair, MEA Regional Ethics Group (LERB), Dubai, United Arab Emirates

**2:45 pm**

**India Compliance Best Practices Overview**

(For greater detail please attend related Mini Summit VII.)



**Lawrence Ganti, MBA**, Country Director and General Manager, India, Merck Serono; Vice President and Chair, Working Group on Ethics and Compliance, Organization of Pharmaceutical Producers of India (OPPI), Mumbai, India

**3:15 pm**

**Break**

**3:45 pm**

**Global Transparency Regulatory Update  
 Roundtable** (For greater detail please attend related Mini Summit V.)  
**EFPIA and EU Updates**



EFPIA Code Update with Brief Reports on Austria, Belgium, Switzerland and Turkey  
**Richard Bergström**, Director General, European Federation of Pharmaceutical Industries and Associations (EFPIA); Former Director General, LIF Sweden, Brussels, Belgium



Denmark  
**Carsten Blaesberg**, Chief Consultant, LIF Denmark, The Danish Association of the Pharmaceutical Industry, Copenhagen, Denmark



France  
**Julie Bonhomme, Esq.**, Legal and Compliance Manager, Legal and Compliance Department, LEEM, Paris, France



**Ingrid Callies, LL.M, PhD**, Permanent Secretary of the CODEEM (the ethics committee of the pharmaceutical industry) French Code Authority, Leem, Paris, France



Germany  
**Holger Diener, PhD**, Managing Director, Association of Voluntary Self-Regulation for the Pharmaceutical Industry (Freiwillige Selbstkontrolle für die Arzneimittelindustrie e. V.), Berlin, Germany



Spain  
**Jose F. Zamarriego Izquierdo**, Director, Unidad de Supervision Deontologica, FARMAINDUSTRIA, Madrid, Spain



United Kingdom  
**Heather Simmonds**, Director, Prescription Medicines Code of Practice Authority, London, UK



Regional Reports: US Sunshine Act Update and Brief Reports on Asia Pacific and Latin American Transparency Initiatives  
**Evelyne Lemaire**, Director, Global Pharmaceutical and Life Sciences, PwC, LLP, Zurich, Switzerland



Moderator  
**Diva Duong**, Vice President Compliance EMEA, Cegedim Relationship Management, Paris, France



5:30 pm

**Communicating with Health Care Professionals regarding Participation in Transparency Programs**



**Michel Ballieu**, Chief Executive Officer, European CanCer Organisation, Brussels, Belgium



**Isabel Bardinet**, Chief Executive Officer, European Society of Cardiology; Former Director and General Manager at SOCFI (Société d'Organisation de Congrès Français et Internationaux), Sophia Antipolis, France



**Richard Bergström**, Director General, European Federation of Pharmaceutical Industries and Associations (EFPIA); Former Director General, LIF Sweden, Brussels, Belgium



**Carin R. Smand, MSc**, Managing Director, European Hematology Association, The Hague, The Netherlands



**Michael Bartke, PhD**, Director, Compliance Management, Daiichi Sankyo Europe GmbH; Co-chair, EFPIA Compliance Workgroup, Munich, Germany (Moderator)

6:30 pm

**ADJOURNMENT AND NETWORKING RECEPTION**

**TUESDAY, MAY 6, 2014**

7:30 am

**Registration Commences**

**DAY II: MORNING PLENARY SESSION**

8:00 am

**Co Chair Welcome and Overview**

8:15 am

**The Perspectives of Leading NGOs regarding Appropriate Ethical and Compliance Regimes for the Global Pharmaceutical Sector**



**Jermyn P. Brooks**, Board Member and Chair, Business Advisory Board, Transparency International; Chair, 10th Principle Working Group, United Nations Global Compact; Independent Chair, Global Network Initiative, Frankfurt Am Main, Germany



**Prof. Dr. iur. Mark Pieth**, Professor of Criminal Law and Criminology, University of Basel; Former Head of Section, Economic and Organised Crime, Swiss Federal Office of Justice; Former Chair, OECD Working Group on Bribery in International Business Transactions, Basel, Switzerland



**Debra Christenson Forster, Esq.**, Global Compliance Officer, Novartis Pharma AG; Former Executive Director, Marketing and Sales Compliance, Boehringer Ingelheim, Basel, Switzerland (Moderator)

**HOTEL INFORMATION/RESERVATIONS**

The Conrad Dubai is the official hotel for the Eighth International Pharmaceutical Compliance Congress. A special group rate of AED 1,190.00 single/double per night (plus tax) has been arranged for Congress Attendees. Reservations can be made by calling the hotel at +971 4 444 7444 and asking for reservations. Please refer to the International Pharmaceutical Compliance Congress, Group Code: GINTA to receive the group rate. Information for making a reservation online can be found on the conference website at [www.InternationalPharmaCongress.com](http://www.InternationalPharmaCongress.com) at the Travel/Hotel page. Please refer to the International Pharmaceutical Compliance Congress/ May 5 to receive the group rate.

Reservations at the group rate will be accepted while rooms are available or until the cut-off date of **Friday, April 4, 2014**. After this, reservations will be accepted on a space-available basis at the prevailing rate.

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9:30 am

**Medical Device Compliance and Ethics Issues Update**



(For greater detail please attend related Mini Summit III.)

**Christine Sainvil**, Compliance Officer, EthicalMedTech, Brussels, Belgium



**Roeland Van Aelst**, Vice President, Health Care Compliance, Medical Devices and Diagnostics, EMEA-C, HCC&P, Johnson & Johnson; Board Member and Co-chair, Strategic Committee, International Society of Healthcare, Ethics and Compliance Professionals (ethics); Chairman, EUCOMED Compliance Network, Brussels, Belgium

10:00 am

**Break**

10:30 am

**Emerging Compliance Issue Overviews**

- R&D, Clinical Trials, Post Marketing Studies and Publications

(For greater detail please attend related Mini Summit IV.)



**Daniel A. Kracov, Esq.**, Partner and Head, FDA and Healthcare Practice, Arnold & Porter, Washington, DC

- Market Access, Pricing, Reimbursement and Tendering

(For greater detail please attend related Mini Summit XV.)



**Hein van den Bos, Esq.**, Counsel, Hogan Lovells International LLP, Amsterdam, Netherlands

- Medical Education and the Thin Line between Information and Promotion (US vs. EU Approaches)

(For greater detail please attend related Mini Summit XIX.)



**Marc Eigner, MS, MBA**, Partner and Co-founder, Polaris, New York, NY, USA



**Dr. Ima Parrondo**, Health Care Compliance Officer, EMEA Pharmaceutical Sector, Johnson & Johnson, Madrid, Spain

11:45 am

**Roundtable on Current Challenges and New National Anticorruption Initiatives**

(For greater detail please attend related Mini Summit VIII.)



**Gary F. Giampetruzzi, Esq.**, Vice President and Assistant General Counsel and Head of Government Investigations, Pfizer Inc., New York, NY, USA



**Vivian Robinson, Esq.**, Partner, McGuireWoods; Former General Counsel of the UK Serious Fraud Office; Former Head, QEB Hollis Whiteman Chambers; Recorder of the Crown Court and Treasurer of Inner Temple, London, UK



**Joseph B. Tompkins, Jr.**, Partner, Sidley Austin LLP; Former Deputy Chief of the Fraud Section, Criminal Division, United States Department of Justice, Washington, DC, USA



**Ted Acosta, Esq.**, Principal, Fraud Investigation & Dispute Services, EY; Former Senior Counsel, Office of Inspector General, United States Department of Health and Human Services, New York, NY, USA and Paris, France (Moderator)

12:45 pm

**NETWORKING LUNCHEON**



## DAY II: AFTERNOON MINI SUMMITS

### MINI SUMMITS ROUND I

#### MINI SUMMIT I: TRAINING ON COMPLIANCE AND ETHICS BASICS — PROGRAM BASICS

##### 1:45 pm Introductions, Panel Discussion and Q&A

- The Basics of a Compliance Program: The Global Standard for Effective Programs
- The Role of Values Based Ethics in a Compliance Program
- The Role of Governance, Decision Making and Escalation
- The Roles and Responsibilities of the Compliance Officer

**Sue Egan**, Director and Principal Consultant, Sue Egan Associates; Former Vice President Compliance, AstraZeneca, Great Missenden, Buckinghamshire, UK (Co-moderator)

**Keith M. Korenchuk, JD, MPH**, Partner, Arnold & Porter LLP, Washington, DC, USA (Co-moderator)

**Piergiorgio Pepe, LLB, LLM**, Office of Ethics and Compliance Regional Director, Eastern Europe-Middle East and Africa, AbbVie Pharmaceuticals Europe HQ, Rungis, France (Co-moderator)

##### 3:00 pm Transition Break

#### MINI SUMMIT II: ANNUAL MEA COMPLIANCE AND ETHICS UPDATE

##### 1:45 pm Introductions, Panel Discussion and Q&A

**Joe Henein**, President and Chief Executive Officer, NewBridge Pharmaceuticals; Former Regional Managing Director, Middle East and North Africa, Wyeth Pharmaceuticals, Dubai, United Arab Emirates

**Saad Fahmy**, Compliance Director, Middle East and Pakistan, Sanofi; Former Compliance Officer (Gulf, Saudi Arabia and Developing Markets), Merck, Dubai, United Arab Emirates

**Pascale Feghali**, Ethics and Compliance Director, Middle East and Egypt, Eli Lilly, Beirut, Lebanon

**Meltem Ozker Gunduz**, Legal Affairs and Compliance Director, Business Area Near East, Novo Nordisk, Istanbul, Turkey

**Minal Patel**, Compliance Officer, Pharmaceuticals and Consumer, South Africa and Sub Saharan Africa, Johnson & Johnson, Johannesburg Area, South Africa

**Tahan (Tom) A. Thraya, Esq.**, Partner, Baker & McKenzie LLP, Abu Dhabi, UAE

**Laura Nassar**, Regional Pharma HCC Officer Emerging Markets, Johnson & Johnson, Beirut, Lebanon (Moderator)

##### 3:00 pm Transition Break

#### MINI SUMMIT III: LESSONS FROM GLOBAL COMPLIANCE ISSUES AND INITIATIVES IN THE MEDICAL DEVICE SECTOR

##### 1:45 pm Introductions, Panel Discussion and Q&A

**Christine Sainvil**, Compliance Officer, EthicalMedTech, Brussels, Belgium

**Peter Dieners, Esq.**, Partner, Clifford Chance, Düsseldorf, Germany

**Roeland Van Aelst**, Vice President, Health Care Compliance, Medical Devices and Diagnostics EMEA-C, HCC&P, Johnson & Johnson; Board Member and Co-chair, Strategic Committee, International Society of Healthcare, Ethics and Compliance Professionals (ethics); Chairman, EUCOMED Compliance Network, Brussels, Belgium

**Elisabethann Wright, Esq.**, Partner, Hogan Lovells, Former Senior Legal Officer and Hearing Officer, EFTA Surveillance Authority, Brussels, Belgium (Moderator)

##### 3:00 pm Adjournment

#### MINI SUMMIT IV: R&D, CLINICAL TRIALS, TRANSPARENCY, POST MARKETING STUDIES AND PUBLICATIONS

##### 1:45 pm Introductions, Panel Discussion and Q&A

**Yogesh Bahl, MBA**, Life Sciences Practice Lead, Financial Advisory Services, AlixPartners, LLP, New York, NY

**Kris L. Curry**, Principal, Fraud Investigation & Dispute Services, EY, Philadelphia, PA, USA

**Jade L. Shields**, Chief Compliance Officer and Associate Vice President, Ferring Pharmaceuticals, Parsippany, NJ, USA

**Magalie Treguer, Esq.**, Senior Director, Corporate Compliance and Regional Compliance Officer for Europe and Canada, Biogen Idec, International GmbH, Zürich, Switzerland

**Daniel A. Kracov, Esq.**, Partner and Head, FDA and Healthcare Practice, Arnold & Porter, Washington, DC, USA (Moderator)

##### 3:00 pm Transition Break

#### MINI SUMMIT V: ADVANCED ISSUES IN GLOBAL TRANSPARENCY, DISCLOSURE AND AGGREGATE SPEND COMPLIANCE

##### 1:45 pm Introductions, Discussion and Q&A

**George Fife**, Executive Director, EMEA Compliance and Ethics, Bristol-Myers Squibb, Paris, France

**Dr. Ima Parrondo**, Health Care Compliance Lead Officer, Pharmaceuticals, EMEA-C, HCC&P, Johnson & Johnson, Madrid, Spain

**Dr. Gudula Petersen**, Chief Compliance Officer, Europe and Australia, Grunenthal Pharma GmbH & Co. KG, Dortmund, Germany

**Brian Sharkey, Esq.**, Counsel, Porzio, Bromberg & Newman; Director of Compliance and Legal Affairs, Porzio Governmental Affairs, LLC, Morristown, NJ, USA (Moderator)

**Christine Bradshaw, Esq.**, Counsel, Porzio, Bromberg & Newman; Director, Regulatory and Compliance Services, Porzio Life Sciences, LLC, Morristown, NJ, USA (Moderator)

##### 3:00 pm Transition Break

### MINI SUMMITS ROUND II

#### MINI SUMMIT VI: TRAINING ON COMPLIANCE AND ETHICS BASICS — ADDRESSING CORE COMPLIANCE RISKS

##### 3:15 pm Introductions, Panel Discussion and Q&A

- The Basics of Anticorruption
- The Basics of Disclosure/Transparency
- The Basics of Pricing, Reimbursement Tendering and Public Procurement
- The Basics of Data Protection

**Sue Egan**, Director and Principal Consultant, Sue Egan Associates; Former Vice President Compliance, AstraZeneca, Great Missenden, Buckinghamshire, UK (Co-moderator)

**Keith M. Korenchuk, JD, MPH**, Partner, Arnold & Porter LLP, Washington, DC, USA (Co-moderator)

**Laura Nassar**, Regional Pharma HCC Officer, Emerging Markets, Johnson & Johnson, Beirut, Lebanon (Co-moderator)

##### 4:30 pm Transition Break

#### MINI SUMMIT VII: INDIAN COMPLIANCE BEST PRACTICES ROUNDTABLE

##### 3:15 pm Introductions, Panel Discussion and Q&A

**Lawrence Ganti, MBA**, Country Director and General Manager, India, Merck Serono; Vice President and Chair, Working Group on Ethics and Compliance, Organization of Pharmaceutical Producers of India (OPPI), Mumbai, India

**Rajiv Malhotra**, Senior Manager Compliance, Biogen Idec; Former Ethics and Compliance Officer, Eli Lilly and Company (India) Pvt Ltd., Gurgaon, India

**Sandeep Seth, LLB**, Director, Compliance, MSD Pharmaceuticals Pvt. Ltd. (Merck), Mumbai, India

**Ramesh Varadarajan**, Local Compliance Officer, AstraZeneca Pharma India Ltd., Bangalore, India

**Yogesh Bahl, MBA**, Life Sciences Practice Lead, Financial Advisory Services, AlixPartners, LLP, New York, NY (Moderator)

##### 4:30 pm Transition Break



## MINI SUMMIT VIII: ADVANCED ISSUES IN GLOBAL ANTICORRUPTION COMPLIANCE

### 3:15 pm Introductions, Panel Discussion and Q&A

**Karl Buch, Esq.**, Assistant General Counsel, Pfizer, New York, NY, USA

**Vivian Robinson, Esq.**, Partner, McGuire Woods; Former General Counsel of the UK Serious Fraud Office; Former Head, QEB Hollis Whiteman Chambers; Recorder of the Crown Court and Treasurer of Inner Temple, London, UK

**Glenn T. Ware, JD, PPM**, Principal, PwC; Former Chief Investigative Counsellor, Institutional Integrity (anti-corruption enforcement), World Bank Group, McLean, VA, USA

**Joseph B. Tompkins, Jr.**, Partner, Sidley Austin LLP; Former Deputy Chief of the Fraud Section, Criminal Division, United States Department of Justice, Washington, DC, USA (Moderator)

### 4:30 pm Adjournment

## MINI SUMMIT IX: GLOBAL COMPLIANCE AUDITING AND MONITORING BEST PRACTICES

### 3:15 pm Introductions, Panel Discussion and Q&A

**Peter Dieners, Esq.**, Partner, Clifford Chance, Düsseldorf, Germany

**Liz MacGillivray**, Compliance Director, Anti-Bribery, Country Support and Monitoring, Group Integrity and Compliance, Novartis International AG, Basel, Switzerland

**Michele Tagliaferri, Esq.**, Partner, Sidley Austin LLP, Brussels, Belgium

**Melissa Myatt**, Director, Fraud Investigation & Dispute Services, EY, London, UK (Moderator)

### 4:30 pm Transition Break

## MINI SUMMIT X: CONGRESSES AND THE REALITIES OF CROSS-BORDER CONFLUENCE

- Practicalities of Cross-border Confluence,
- Complexities of Territorial Issues vs. Global Activities, and
- Mixing IFPMA/EFPIA Codes with Congress and Society Rules

### 3:15 pm Introductions, Panel Discussion and Q&A

**Piorgiorgio Pepe, LLB, LLM**, Office of Ethics and Compliance Regional Director, Eastern Europe-Middle East and Africa, AbbVie Pharmaceuticals Europe HQ, Rungis, France

**Christian-Claus Roth**, Head of Congresses and Conventions, Novartis Pharma; Co-President, International Pharmaceutical Congress Advisory Association (IPCAA), Berne, Switzerland

**Jeff Rosenbaum, MBA**, Vice President, Chief Compliance Officer, Vertex Pharmaceuticals; Former Executive Director, Global Head of Ethics and Compliance, Novartis Oncology, Boston, MA, USA

**Christine Sainvil**, Compliance Officer, EthicalMedTech, Brussels, Belgium

**Jose F. Zamariego Izquierdo**, Director, Spanish Code Surveillance Unit, FARMINDUSTRIA, Madrid, Spain

**Ann Beasley Bacon**, Senior Vice President and Chief Compliance Officer, Biogen Idec; Board Member and Co-chair, Strategic Committee, International Society of Healthcare, Ethics and Compliance Professionals (ethics), Zug, Switzerland (Moderator)

### 4:30 pm Transition Break

## MINI SUMMITS ROUND III

### MINI SUMMIT XI: TRAINING ON COMPLIANCE AND ETHICS BASICS — EVOLVING ISSUES, RISING EXPECTATIONS

#### 4:45 pm Introductions, Panel Discussion and Q&A

- Conducting Effective Third-Party Due Diligence
- Developing Effective Commercial/Medical Boundaries in Interactions with HCPS
- The Role of Analytics in Monitoring and Program Oversight
- Building Effective Relationships with the Business

**Sue Egan**, Director and Principal Consultant, Sue Egan Associates; Former Vice President Compliance, AstraZeneca, Great Missenden, Buckinghamshire, UK (Co-moderator)

**Keith M. Korenchuk, JD, MPH**, Partner, Arnold & Porter LLP, Washington, DC, USA (Co-moderator)

**Pascale Feghali**, Ethics and Compliance Director, Middle East and Egypt, Eli Lilly, Beirut, Lebanon (Co-moderator)

#### 6:00 pm ADJOURNMENT

### MINI SUMMIT XII: ANNUAL CENTRAL AND EASTERN EUROPE COMPLIANCE UPDATE

#### 4:45 pm Introductions, Panel Discussion and Q&A

**Rozalia Gyulai**, Regional Compliance Manager, AbbVie; Former Regulatory Manager, Pfizer, Budapest, Hungary

**Paul J. Melling, Esq.**, Founding Partner, Baker & McKenzie - CIS, Limited, Moscow, Russia

**Mariusz Witalis, CFE, CIA**, Partner, Fraud Investigation & Dispute Services, EY, Warsaw, Poland (Moderator)

#### 6:00 pm ADJOURNMENT

### MINI SUMMIT XIII: GLOBAL FAIR MARKET VALUE UPDATE

#### 4:45 pm Introductions, Panel Discussion and Q&A

**Andy Bender, MS, MBA**, President and Founder, Polaris, New York, NY, USA

**Swee Kheng Khor, MD**, Associate Director, Office of Ethics and Compliance, Middle East and Pakistan, AbbVie BioPharmaceutical GmbH, Dubai, United Arab Emirates

**Dr. Marcel Koerting, LLM**, Senior Legal and Compliance Counsel, Novo Nordisk Health Care AG, Zurich, Switzerland

**Dr. Gudula Petersen**, Chief Compliance Officer Europe and Australia, Grunenthal Pharma GmbH & Co. KG, Dortmund, Germany

**Marc Eigner**, Partner and Co-founder, Polaris, New York, NY, USA (Moderator)

#### 6:00 pm ADJOURNMENT

### MINI SUMMIT XIV: CONSIDERATIONS FOR IMPLEMENTING A SUSTAINABLE APPROACH TO MEET EFPIA TRANSPARENCY REQUIREMENTS

#### 4:45 pm Introductions, Panel Discussion and Q&A

**Peter Dieners, Esq.**, Partner, Clifford Chance, Düsseldorf, Germany

**David Wysocky, MBA**, Partner, PwC, New York, NY (Moderator)

#### 6:00 pm ADJOURNMENT

### MINI SUMMIT XV: EMERGING COMPLIANCE ISSUE: PUBLIC PROCUREMENT, TENDERING, REIMBURSEMENT AND PHARMA PRICING UPDATE

#### 4:45 pm Introductions, Panel Discussion and Q&A

**Sacha D'Ecclesiis, Esq.**, Senior Associate, Hogan Lovells, Rome, Italy

**Barbara Levi Mager, JD, LLM** (Invited), Global Head, Legal TechOps, Primary Care, Established Medicines, Novartis Pharma AG, Basel Area, Switzerland

**Nathalie Raynaud**, Corporate Compliance Director, Global Compliance and Business Integrity Department, Sanofi, Paris, France

**Hein van den Bos, Esq.**, Counsel, Hogan Lovells International LLP, Amsterdam, Netherlands (Moderator)

#### 6:00 pm ADJOURNMENT



7:00 am Registration Commences

DAY III: MORNING PLENARY SESSION

8:00 am Co Chair Welcome and Introductions

8:15 am The Role of Ethics in the Compliance Decision Making Process



Jean-Claude Najar, LLM, Member, Curtis, Mallet-Prevost, Colt & Mosle LLP; Lecturer, Sciences Po Law School and HEAD Law School; Former General Counsel EMEA, GE Medical Systems (now GE Healthcare), Paris, France

8:45 am Evaluation of the Worldwide Enforcement Environment for Pharma and Medical Devices



Thomas A. Gunning, Esq., Senior Vice President and General Counsel, Prescription Medicines Division, Merck KGaA, Darmstadt, Germany



Michael K. Loucks, Esq., Partner, Skadden Arps LLP; Former First Assistant US Attorney, US Attorney's Office for the District of Massachusetts, Washington, DC, USA

9:15 am Update on the Role of the International Society of Healthcare Ethics and Compliance Professionals (ethics) in Transforming the Compliance Profession



Arthur Muratyan, Esq., Secretary General, International Society of HealthCare Ethics and Compliance Professionals (ETHICS); Former Vice President-Head of Legal Corporate, and Global Compliance Officer, Sanofi, Paris, France

9:45 am Global Compliance Code Update



IFPMA Code
Tamara Music, Manager, Influenza Vaccines and Code Compliance, IFPMA, Geneva, Switzerland



EFPIA Code
Dominique Laymand, Vice President, Compliance and Ethics EMEA, (Europe, Middle-East, Africa, Russia and Turkey), Bristol-Myers Squibb; President, International Society of Healthcare, Ethics and Compliance Professionals (ethics), Paris, France



Russian and Eastern European Codes
Paul J. Melling, Esq., Founding Partner, Baker & McKenzie - CIS, Limited, Moscow, Russia



MEA Codes
Laura Nassar, Regional Pharma HCC Officer, Emerging Markets, Johnson & Johnson, Beirut, Lebanon



Turkish Code Update
Bulent Becan, Managing Partner, Atuva Management Consultancy and Trade Ltd.; Consultant in Ethics Issues, Turkish Research Based Pharmaceutical Companies Association (AIFD), Istanbul, Turkey



India Code Update
Rajiv Malhotra, Senior Manager, Compliance, Biogen Idec; Former Ethics and Compliance Officer, Eli Lilly and Company (India) Pvt Ltd., Gurgaon, India



Asia Pacific Codes
Abdul Luheshi, MBA, Vice President, Health Care Compliance, Johnson & Johnson; Former Co-chair, Asia Pacific Pharma Congress, London, UK



Latin American Codes
Clivetty Martinez, PhD (Invited), Regional Vice President, Latin America, Office of Healthcare Compliance and Privacy, Johnson & Johnson International, Inc.; Chair, Latin American Ethics and Compliance Network, Miami, FL, USA



Moderator
Antoinette Gutierrez-Crespin, Partner, Fraud Investigation & Dispute Services, EY, Paris, France

11:00 am Break



MEMBERSHIP APPLICATION FORM

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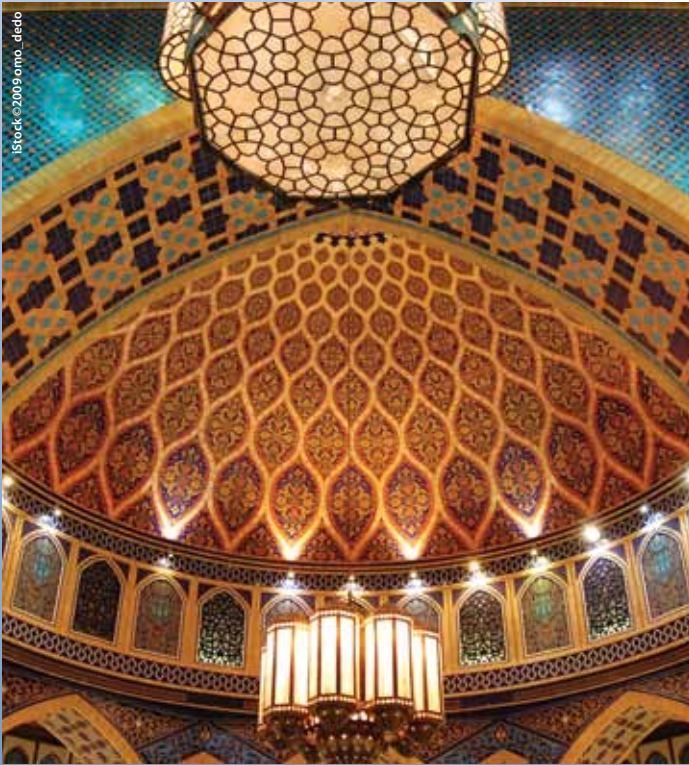
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8. What is your level of Seniority in your current position? \_\_\_\_\_

9. What is your level of Seniority within the Compliance/Ethics functions? \_\_\_\_\_

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To our Secretary General: arthur.muratyan@gmail.com
Via Post to: ETHICS c/o Clifford Chance
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## MINI SUMMITS ROUND IV

### MINI SUMMIT XVI: PRACTICAL APPROACHES TO MANAGING THE COMPLIANCE FUNCTION BEING BOTH SMALL AND GLOBAL

#### 11:15 am Introductions, Panel Discussion and Q&A

**Gary F. Giampetruzzi, Esq.**, Vice President and Assistant General Counsel and Head of Government Investigations, Pfizer Inc., New York, NY, USA

**Jeff Rosenbaum, MBA**, Vice President, Chief Compliance Officer, Vertex Pharmaceuticals; Former Executive Director, Global Head of Ethics and Compliance, Novartis Oncology, Boston, MA, USA

**Timothy S. Ayers, Esq.**, Principal, Porzio, Bromberg & Newman, PC; Vice President, Porzio Life Sciences; Former Vice President and Chief Compliance Officer, Dendreon Corporation, Morristown, NJ, USA (Moderator)

#### 12:30 pm ADJOURNMENT

### MINI SUMMIT XVII: TURKISH COMPLIANCE ROUNDTABLE

#### 11:15 am Introductions, Panel Discussion and Q&A

**Hulya Baran**, Director, Ethics and Compliance TMEA – CIS, Eli Lilly and Company, Istanbul, Turkey  
**Rifat Bozacioglu**, Deputy Compliance Officer, Compliance Business Partner, MEA Pharma Compliance, GlaxoSmithKline, Istanbul, Turkey

**Meltem Ozker Gunduz**, Legal Affairs and Compliance Director, Business Area Near East, Novo Nordisk, Istanbul, Turkey

**Jean-Claude Najjar, LL.M.**, Member, Curtis, Mallet-Prevost, Colt & Mosle LLP; Lecturer, Sciences Po Law School and HEAD Law School; Former General Counsel EMEA, GE Medical Systems (now GE Healthcare), Paris, France

**Bulent Becan**, Managing Partner, Atuva Management Consultancy and Trade Ltd.; Consultant in Ethics Issues, Turkish Research Based Pharmaceutical Companies Association (AIFD), Istanbul, Turkey (Moderator)

#### 12:30 pm ADJOURNMENT

### MINI SUMMIT XVIII: ADVANCED ISSUES IN COMPLIANCE MONITORING: USING DATA ANALYTICS AND GOING BEYOND POLICY COMPLIANCE

#### 11:15 am Introductions, Panel Discussion and Q&A

**Vincent M. Walden, CFE, CITP**, Partner, Fraud Investigation & Dispute Services, EY, New York, NY, USA

#### 12:30 pm ADJOURNMENT

### MINI SUMMIT XIX: MEDICAL EDUCATION AND THE THIN LINE BETWEEN INFORMATION AND PROMOTION

#### 11:15 am Introductions, Panel Discussion and Q&A

**Marc Eigner, MS, MBA**, Partner and Co-founder, Polaris, New York, NY, USA

**Swee Kheng Khor, MD**, Associate Director, Office of Ethics and Compliance, Middle East and Pakistan, AbbVie BioPharmaceutical GmbH, Dubai, United Arab Emirates

**Dr. Ima Parrondo**, Health Care Compliance Officer, EMEA Pharmaceutical Sector, Johnson & Johnson, Madrid, Spain

**Peter Dieners, Esq.**, Partner, Clifford Chance, Düsseldorf, Germany (Moderator)

#### 12:30 pm ADJOURNMENT





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**Felipe Coronel, Esq.**, Head, Legal and Compliance Latin America, Grünenthal, Panama City, Panama



**Clivetty Martinez, PhD**, Regional Vice President, Latin America, Office of Healthcare Compliance and Privacy, Johnson & Johnson International, Inc.; Chair, Latin American Ethics and Compliance Network, Miami, FL, USA



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September 16 – 18 • Shanghai, China

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**Maija Burtmanis, LLB, LLM**, Associate General Counsel, Alcon Asia, Singapore



**Karen Eryou**, Director and Head, Quality and Compliance, UCB Pharma - Greater China and SE Asia, Shanghai, China



**Maria "Maru" Quindimil, MBA**, Executive Director, Regional Compliance Officer, Asia Pacific and India, Merck Sharp and Dhome (Asia Ltd.), Manila, Philippines



**Gareth Lee, Esq.**, General Counsel and Head of Compliance, Asia Pacific, Allergan Inc., Singapore



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## FIFTEENTH PHARMACEUTICAL REGULATORY AND COMPLIANCE CONGRESS

November 3 – 5 • Washington, DC

SPONSORED BY Pharmaceutical Compliance Forum

[www.PharmaCongress.com](http://www.PharmaCongress.com)

### CO-CHAIRS:



**Gary DelVecchio**, Executive Director, US Pharmaceutical Compliance and Ethics, Bristol-Myers Squibb Company, Plainsboro, NJ



**Margaret K. Feltz, Esq.**, Director, Corporate Compliance, Purdue Pharma LP, Stamford, CT



**Elizabeth V. Jobs, Esq.**, Senior Vice President, Chief Compliance Officer, Auxilium Pharmaceuticals Inc., Philadelphia, PA



**Kelly B. Freeman, PhD**, Senior Director, Ethics and Compliance, Eli Lilly and Company, Indianapolis, IN

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- Online at [www.InternationalPharmaCongress.com](http://www.InternationalPharmaCongress.com).
- Fax/Mail/Email using this printed registration form. Mail the completed form with payment to the Conference registrar at 22529 39th Ave. SE, Bothell, WA 98021, USA, or fax the completed form to 1-206-319-5303, or scan and email the completed form to [registration@hcconferences.com](mailto:registration@hcconferences.com).

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Phone: +44 (0)208 407 6167

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Citizens of most countries visiting the UAE will require a visa to enter the country, but the Visa can be purchased when you arrive. For more information on Visa requirements for traveling into Dubai from your country please visit <http://www.visahq.com/citizens/>



# INTERNATIONAL PHARMA CONGRESS

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### REGISTER FOR IFPMA CODE WORKSHOP AND ETHICAL PROMOTION ROUNDTABLE

Sponsored by The International Federation of Pharmaceutical Manufacturers & Associations (IFPMA)

**Sunday, May 4: IFPMA Workshop** € 145

Note that this workshop is an independent activity of IFPMA. The Congress is collecting registration fees on behalf of IFPMA. This workshop is open to pharmaceutical industry representatives only, which includes company compliance professionals, in-house counsel and related staff. This session will not be included in the online broadcast and archive.

### REGISTER FOR THE MIDDLE EAST/AFRICA (MEA) REGIONAL COMPLIANCE ROUNDTABLE

Sponsored by IFPMA and Pharmaceutical Research and Manufacturers Association, Gulf (PhRMAG)

**Morning of Monday, May 5: MEA Roundtable** Complimentary — No cost

Note that this workshop is an independent activity of IFPMA and PhRMAG. Attendance is open and complimentary. The Congress is collecting registration information to pass on to IFPMA and PhRMAG. This session will not be included in the online broadcast and archive.

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Onsite conference registration includes onsite attendance, professional networking, and live interaction with the faculty, plus a conference materials CD.

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#### Standard Rate:

- Through Friday, March 14, 2014\* €1,795
- Through Friday, April 11, 2014\*\* €1,995
- After Friday, April 11, 2014 €2,195

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- 6 months' access on Web €129

Note that conference electronic media may be used by the individual purchaser only. Terms and Conditions apply (see page 10).

### SELECT YOUR MINI-SUMMITS – (One from each group):

#### Tuesday, May 6

##### ROUND I – 1:45 pm

- I: Training on Compliance & Ethics Basics
- II: Annual MEA Compliance & Ethics Update
- III: Lessons from ... the Medical Device Sector
- IV: R&D, Clinical Trials, Transparency, Post Marketing ...
- V: Advanced Issues in Global Transparency ...

##### ROUND II – 3:15 pm

- VI: Training on Compliance & Ethics Basics
- VII: Indian Compliance ...
- VIII: Advanced Issues in Global Anticorruption Compliance
- IX: Global Compliance Auditing & Monitoring Best Practices
- X: Congresses & the Realities of Cross-Border Confluence

##### ROUND III – 4:45 pm

- XI: Training on Compliance & Ethics Basics
- XII: Annual Central & Eastern Europe Compliance Update
- XIII: Global Fair Market Value Update
- XIV: Considerations for Implementing a Sustainable Approach ...
- XV: Emerging Compliance Issue: Public Procurement, Tendering ...

#### Wednesday, May 7

##### ROUND IV – 11:15 am

- XVI: Practical Approaches to Managing the Compliance Function ...
- XVII: Turkish Compliance Roundtable
- XVIII: Advanced Issues in Compliance Monitoring ...
- XIX: Medical Education & the Thin Line ...

\* This price reflects a discount for registration and payment received through Friday, March 14, 2014.

\*\* This price reflects a discount for registration and payment received through Friday, April 11, 2014.

\*\*\* To qualify for the ETHICS/PCF/IFPMA/EFPIA/PhRMAG/OPPI/USIBC member rate an individual must be an individual member or an employee of a member company of the International Society of Healthcare Ethics and Compliance Professionals (ethics), the Pharmaceutical Compliance Forum (PCF), the International Federation of Pharmaceutical Manufacturers & Associations (IFPMA), the European Federation of Pharmaceutical Industries and Associations (EFPIA), Pharmaceutical Research and Manufacturers Association, Gulf (PhRMAG), the Organization of Pharmaceutical Producers of India (OPPI) or the US India Business Council (USIBC).

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- 10 or more €495 per person  40 or more €295 per person

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- Bank transfer (bank information provided upon receipt of form)
- Payment by credit card:  American Express  Visa  Mastercard

If a credit card number is being given to hold registration only until such time as a bank transfer is received it must be so noted. If payment is not received by seven days prior to the Congress, the credit card payment will be processed. Credit card charges will be listed on your statement as payment to HealthCare (HC) Conf LLC.

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Registration (whether online or by this form) constitutes a contract and all of these terms and conditions are binding on the parties. In particular, these terms and conditions shall apply in the case of any credit/debit card dispute. For Webcast and onsite registrants there will be no refunds for "no-shows" or cancellations.

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## International Pharmaceutical Compliance Congress

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THE EIGHTH INTERNATIONAL  
**Pharmaceutical Compliance Congress and Best Practices Forum**



**May 5 – 7, 2014**  
Conrad Dubai  
Dubai, United Arab Emirates



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**International Federation of  
Pharmaceutical Manufacturers  
& Associations**

## **IFPMA Code Workshop and Ethical Promotion Roundtable**

**SUNDAY, MAY 4, 2014**

**8:30 am – 6:00 pm • Conrad Dubai, Dubai, UAE**

### **THE IFPMA CODE WORKSHOP: HANDS-ON COMPLIANCE TRAINING WILL TAKE PLACE ON MAY 4, 2014 IN DUBAI.**

IFPMA is pleased to organize this workshop in conjunction with the Eighth International Pharmaceutical Compliance Congress, May 5 – 7, 2014:

<http://www.internationalpharmacongress.com/index.html>

IFPMA Code Workshop Registration at:

<http://www.internationalpharmacongress.com/registration.php>

#### **WORKSHOP FEE**

- In an effort to cover organizational expenses IFPMA is charging a small fee of €145 per participant.

#### **WORKSHOP AIMS**

The workshop has been designed to provide “business case” exposure to individuals responsible:

- for day-to-day commissioning and creation of promotional material and to those writing and approving copy and artwork
- for determining promotional methods including professional representation, hospitality to doctors and the use of audio-visual and related communications technology in the organization of international educational events

The workshop will be based on the global IFPMA Code of Practices (2012) which forms the basis for national codes of practice within the Middle-East and Africa region and world-wide.

#### **WHO SHOULD ATTEND?**

- Representatives from biopharmaceutical companies and national pharmaceutical trade associations
- Compliance professionals
- Personnel responsible for the development and certification of promotional materials
- Sales and Marketing representatives
- General Managers
- In-house counsel and other related staff

#### **CAPACITY**

- Workshop capacity is limited and registration confirmation will be on a first-come, first-served basis. Therefore, please make sure to register early in order to secure a place in the workshop.

#### **REGISTRATION**

- Online registration via the PCF Congress website is now open at:  
<http://www.internationalpharmacongress.com/registration.php>
- Registration deadline: May 1, 2014 (since workshop capacity is limited, we encourage early registration to secure a spot).

#### **CERTIFICATE**

A certificate of participation will be awarded upon the completion of the workshop.

If you have any questions please contact the IFPMA Secretariat at [ccn-registration@ifpma.org](mailto:ccn-registration@ifpma.org)

## **PROGRAM**



### **8:30 am Welcome and Introduction**

**Tamara Music**, *Manager, Influenza Vaccines and Code Compliance, IFPMA, Geneva, Switzerland*



### **8:40 am Setting the Scene — The Future of Marketing, Compliance and Ethics: The Expanding Role of the Compliance Officer**

**Abdul Luheshi**, *MBA, Vice President, Health Care Compliance, Johnson & Johnson; Former Co-chair, Asia Pacific Pharma Congress, London, UK*



### **9:15 am The Spirit of the Code: Our Values and Principles**

**Roeland Van Aelst**, *Vice President, Health Care Compliance, Medical Devices and Diagnostics, EMEA-C, HCC&P, Johnson & Johnson; Board Member and Co-chair, Strategic Committee, International Society of Healthcare, Ethics and Compliance Professionals (ethics); Chairman, EUcomed Compliance Network, Brussels, Belgium*



### **9:45 am Defining Promotion: Supporting Patient Programs**

**Heather Simmonds**, *Director, Prescription Medicines Code of Practice Authority, London, UK*



### **10:30 am Coffee Break**

### **10:45 am Part 1 — Interactions with HCPs: Meet-**

#### **Sponsorship and Fees for Service**

**Cécile Gousset**, *AVP, Compliance Risk Assessment, Education and Monitoring, Global Compliance, Sanofi, Paris, France*



### **11:30 am Part 2 — Interactions with HCPs: Gifts and Other Items**

**Dominique Laymand**, *Vice President, Compliance and Ethics EMEA, (Europe, Middle-East, Africa, Russia and Turkey), Bristol-Myers Squibb; President, International Society of Healthcare, Ethics and Compliance Professionals (ethics), Paris, France*

### **12:15 pm Networking Lunch**

### **1:15 pm Business Simulation Compliance Game: Fees for Service**

#### **ISMS**



### **3:15 pm Coffee Break**

### **3:30 pm Congress Organization: How to Interact and Practical Cases**

**Jose F. Zamarriego Izquierdo**, *Director Unidad de Supervision Deontologica, FARMAINDUSTRIA, Madrid, Spain*



### **4:15 pm Thermometer Game: How Hot is this issue?**

**Jan Oliver Huber**, *Secretary General, PHARMIG (Association of the Austrian Pharmaceutical Industry); Member, IFPMA Code Compliance Network, Vienna, Austria*



**Heather Simmonds**, *Director, Prescription Medicines Code of Practice Authority, London, UK*



### **5:30 pm Interactive Discussion and Q&A**

**Rifat Bozacioglu**, *Deputy Compliance Officer, Compliance Business Partner, MEA Pharma Compliance, GlaxoSmithKline, Istanbul, Turkey*

### **6:00 pm Adjournment**

**MONDAY, MAY 5, 2014**

**7:30 am Registration Opens**

**MEA COMPLIANCE ROUNDTABLE**

*Sponsored by International Federation of Pharmaceutical Manufacturers and Associations (IFPMA) and Pharmaceutical Research and Manufacturers Association, Gulf (PhRMAG)*

**8:45 am Welcome and Introductions**



**Dr. Yacoub Haddad**, Chair, Pharmaceutical Research and Manufacturers Association, Gulf (PhRMAG); Government Affairs Director MEAP Region, Abbvie, Dubai, UAE (Co-moderator)



**Tamara Music**, Manager, Influenza Vaccines and Code Compliance, IFPMA, Geneva, Switzerland (Co-moderator)

**9:00 am Opening Presentation**



**Dr. Amin Al Amiri**, Assistant Undersecretary, Medical Practice and Licenses, Ministry of Health, UAE, Dubai, UAE

**9:15 am UAE National Code and Government Enforcement of Ethical Promotional Practices**  
**To be Announced**

**9:30 am Compliance Case Study: Saudi Arabia, the First MEA Country to Launch a National Code, and the Biggest MEA Market**



**Abdulrahman Al Sultan**, Executive Director of Communication and Awareness, Saudi Food & Drug Authority, Riyadh, Saudi Arabia

**10:15 am Our Ethical Business Practices: IFPMA Code and MEA Code Highlights (Video)**



**Tamara Music**, Manager, Influenza Vaccines and Code Compliance, IFPMA, Geneva, Switzerland

**11:00 am Private/Public Partnership Best Practice: UK ABPI Code**



**Heather Simmonds**, Director and Chair, Code of Practice Panel, Prescription Medicines Code of Practice Authority, London, UK

**11:20 am Open Discussion**

**Noon Adjournment and Lunch on your Own**



Held in Conjunction with  
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